



## AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

### **Campus Recruitment - 2018 Batch**

**(Only for Unplaced Students)**

<b>Company</b>	18127 (Company Name & Ranking will be disclosed during PPT)						
<b>Joining Date</b>	June 2018						
<b>Date of Campus</b>	17 <sup>th</sup> May 2018						
<b>Time</b>	9.00 AM						
<b>Venue</b>	F1 MDP Room, Amity University, NOIDA						
<b>Job Title</b>	Business Development Executive						
<b>Eligible Degrees</b>	B. Pharma / BSc						
<b>Eligible Branches</b>	Pharma / Life Science / Biotech						
<b>Eligibility Criteria</b>	No Current backlogs <table border="1"> <tr> <td>10th</td><td>- No % Criteria</td></tr> <tr> <td>12th</td><td>- No % Criteria</td></tr> <tr> <td>Graduation</td><td>- No % Criteria</td></tr> </table>	10th	- No % Criteria	12th	- No % Criteria	Graduation	- No % Criteria
10th	- No % Criteria						
12th	- No % Criteria						
Graduation	- No % Criteria						
<b>Location</b>	NCR						
<b>Compensation (CTC)</b>	For B. Pharma : <b>2.40 LPA</b> For B.Sc : <b>2.16 LPA</b>						
<b>Roles &amp; Responsibilities</b>	<ul style="list-style-type: none"> <li>• Work with sales team to provide intelligence life sciences companies</li> <li>• Working in coordination with Pharmaceutical companies to ensure exponential growth</li> <li>• Preparing Company sales analysis and business opportunities data for management review.</li> <li>• Assessing Budget vs. Actuals performance monthly, quarterly and report the management accordingly.</li> <li>• Track and monitor</li> <li>• Basic Understanding of Drug, Food and Devices Regulations</li> <li>• Understanding of global business environment</li> </ul>						
<b>Other Desired Skills / Competencies</b>	<ul style="list-style-type: none"> <li>• Market research</li> <li>• Excellent written and verbal communication skills</li> <li>• Excellent Presentation and Reporting Skills (MS Word, PPT, Excel)</li> <li>• Understanding of Life Science Industry</li> </ul>						
<b>Process</b>	<ul style="list-style-type: none"> <li>• PPT</li> <li>• Group Discussion</li> <li>• Written Test</li> <li>• Technical &amp; HR Round</li> </ul>						

**My Best Wishes are with you!**

**Dr. Ajay Rana**  
**Advisor**